

Gary C. Dalton

**General Manager / Sr. Operations Executive,
Profit Improvement Specialist - Manufacturing**



Gary Dalton is an accomplished leader with a track record of turning around and growing manufacturing businesses. As a General Manager with total Profit & Loss responsibility he has a strong understanding of the financial side of the business. He realizes the importance of both growing the top line and also continually reducing operating costs.

He's experienced in generating Sales Growth through innovative New Product and New Business Development. Gary is also skilled at evaluating and improving Operations through the use of Lean Manufacturing and Six Sigma Principles. He's a hands-on, detail-oriented executive who builds and develops teams to focus their efforts on impacting the big picture and contributing to margin.

As General Manager of Ropak Corporation's \$100 million Midwest Region, Gary led the Sales & Manufacturing Operations for the US Midwest & Northeast where he tripled the operating profits and doubled the EBITDA. Prior to becoming GM, Gary led and turned around two separate Ropak plants located in New Jersey and Nova Scotia. Gary has expertise with all aspects of manufacturing operations, having held the roles of Plant Manager, Quality Manager, Production Manager, Distribution/Logistics Manager and Production Control Manager.

Gary has been described as "a true leader who inspires his team to be productive by his actions and words. His ability to connect with everyone under his command is better than anyone else I have worked with."

Gary has a wide industry background including Plastics, Electronics, Military Electro-mechanical Assemblies, and Oil Exploration.

He served as a Director of the Plastics Consortium at the University of New Brunswick and as a member of the Nova Scotia Government and Plastics Industry Council Joint Committee on Solid Waste Management. He is also a founding member of the Atlantic Section of the Canadian Plastics Industry Association.

Gary holds a Bachelor of Science Degree from Dalhousie University and a Bachelor of Engineering Degree from the Technical University of Nova Scotia in addition to his Professional Engineering designation.

**Find out more about Gary at www.linkedin.com/in/garycdalton
Contact him directly at 224.639.0978 or gdalton@elaint.com
www.elaint.com**