

Greg Hayward

General Manager, Manufacturing Executive, CEO,
Private Equity, Portfolio Company CEO



An accomplished General Manager with over 20 years of experience in the electronics manufacturing industry. Expertise in P&L, including financial planning/accounting, sales/marketing, distribution and direct channels, manufacturing, R&D/engineering, new product development and team building/talent development. Strong background in strategic growth strategies in both domestic and international markets, and growth with strategic acquisitions, planning and due diligence. A hands-on leader with a proven track record of driving heightened and improved organization productivity and performance.

- P & L / Accounting / Due Diligence
- Strategic, Long & Short Range Planning
- Simplification, Restructuring, & Employee Development
- Revenue Growth Focus thru Sales & Marketing
- New Product Development
- Strategic Acquisitions & Divestitures
- Outsourcing of additional Product Lines
- Manufacturing Process Simplification
- ISO 9001 Documentation & Certification

I foster an open door environment and strive for consensus decision making when possible through inclusion for team “by in” and acceptance. Implementing shared “Management By Objectives” is essential to building teamwork and successfully growing a business. I am an honest, hard worker that delegates when people are ready for additional responsibilities, which allows me as a manager to focus on the highest payoff items for the business. I am an organized executive with very strong problem solving skills, leading to creative strategies and business plans.

**Find out more about Greg at www.linkedin.com/in/greghayward1
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